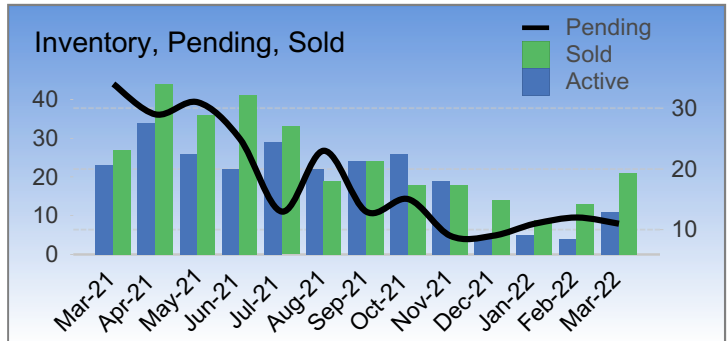


## Market Activity Summary:

- Inventory: 11 units were listed for sale as of the last day of March - approximately 0.8 months of inventory.
- Sales Activity: 21 units were sold during March
- Median Sales Price: \$2,800,000 during March
- Average price per sq.ft. in March was \$991
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 106% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-22	11	11	21	0.8	\$3,275,957	\$2,800,000	\$3,201,809	12	\$844	\$991	106%
Feb-22	4	12	13	0.3	\$3,006,562	\$3,000,000	\$2,979,218	26	\$774	\$911	109%
Jan-22	5	11	9	0.4	\$2,769,461	\$3,010,000	\$3,241,666	38	\$840	\$700	105%
Dec-21	4	9	14	0.2	\$3,132,985	\$2,782,500	\$2,976,142	26	\$967	\$786	103%
Nov-21	19	9	18	1.0	\$2,724,428	\$2,537,500	\$2,546,944	29	\$774	\$764	103%
Oct-21	26	15	18	1.3	\$2,826,120	\$2,537,500	\$2,595,444	12	\$749	\$829	106%
Sep-21	24	13	24	0.9	\$2,757,750	\$2,500,000	\$2,778,125	17	\$770	\$876	109%
Aug-21	22	23	19	0.7	\$2,464,678	\$2,410,000	\$2,676,578	16	\$750	\$740	107%
Jul-21	29	13	33	0.8	\$2,848,751	\$2,523,000	\$2,596,642	26	\$748	\$783	109%
Jun-21	22	25	41	0.5	\$2,661,085	\$2,680,000	\$3,017,558	18	\$745	\$736	107%
May-21	26	31	36	0.7	\$2,466,650	\$2,410,000	\$2,665,533	9	\$713	\$783	109%
Apr-21	34	29	44	1.2	\$2,746,848	\$2,367,500	\$2,598,424	10	\$730	\$730	106%
Mar-21	23	34	27	1.3	\$2,470,197	\$2,350,000	\$2,860,505	14	\$756	\$709	105%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-22	21	-22.2%	\$3,275,957	32.6%	\$2,800,000	19.1%	\$3,201,809	11.9%	12	-14.3%	106%
Mar-21	27	42.1%	\$2,470,197	17.4%	\$2,350,000	18.9%	\$2,860,505	42.9%	14	-67.4%	105%
Mar-20	19	72.7%	\$2,103,959	-1.73%	\$1,977,097	1.39%	\$2,001,746	-3.6%	43	95.5%	100%

## Sales Activity and Price Trends

Price Range	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	1
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	1	3	6	3
\$1.3-1.699M	0	3	8	9	16
\$1.7-1.999M	4	6	8	6	6
\$2-2.999M	18	26	12	10	10
>3M	19	14	3	2	2
Total	41	50	34	33	38



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