

Danville: Detached Single-Family Homes

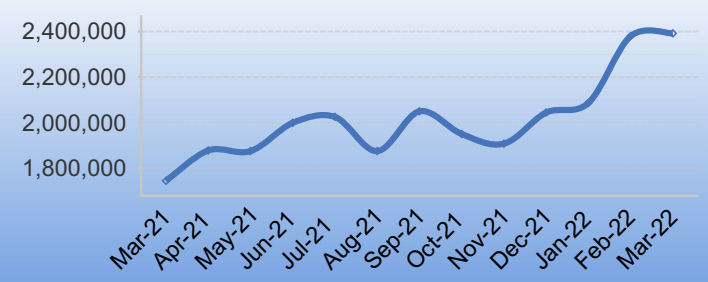
March 2022

Market Activity Summary:

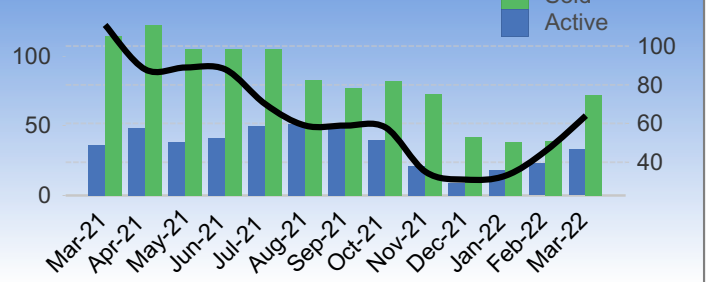
- Inventory: 33 units were listed for sale as of the last day of March - approximately 0.7 months of inventory.
- Sales Activity: 72 units were sold during March
- Median Sales Price: \$2,392,500 during March
- Average price per sq.ft. in March was \$918
- Average Days-on-Market (DOM) is approximately 6 days
- Sold over Asking: On average, buyers paid 117% of list price in March



Median Sale Price



Inventory, Pending, Sold



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-22	33	64	72	0.7	\$2,493,546	\$2,392,500	\$2,420,660	6	\$976	\$918	117%
Feb-22	23	46	39	0.6	\$2,204,161	\$2,380,000	\$2,497,260	7	\$1,019	\$910	116%
Jan-22	18	33	38	0.4	\$2,245,206	\$2,086,500	\$2,392,940	15	\$1,078	\$788	112%
Dec-21	9	31	42	0.2	\$2,017,002	\$2,045,000	\$2,089,452	9	\$1,209	\$804	113%
Nov-21	21	35	73	0.3	\$1,922,795	\$1,908,000	\$2,036,089	11	\$970	\$793	109%
Oct-21	40	58	82	0.5	\$2,027,044	\$1,950,000	\$2,216,940	11	\$861	\$760	108%
Sep-21	49	59	77	0.6	\$1,961,621	\$2,050,000	\$2,200,811	14	\$823	\$715	105%
Aug-21	51	59	83	0.5	\$2,202,352	\$1,875,000	\$2,126,771	13	\$826	\$750	109%
Jul-21	50	70	105	0.5	\$2,019,380	\$2,025,000	\$2,110,212	8	\$769	\$742	112%
Jun-21	41	88	105	0.4	\$2,105,855	\$2,000,000	\$2,098,150	8	\$861	\$733	112%
May-21	38	89	105	0.3	\$1,970,244	\$1,875,000	\$2,027,705	8	\$688	\$732	111%
Apr-21	48	88	122	0.5	\$1,929,341	\$1,877,500	\$2,020,983	8	\$706	\$682	110%
Mar-21	36	111	114	0.5	\$1,874,089	\$1,745,000	\$1,885,154	13	\$677	\$646	109%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-22	72	-36.8%	\$2,493,546	33.1%	\$2,392,500	37.1%	\$2,420,660	28.4%	6	-53.8%	117%
Mar-21	114	70.1%	\$1,874,089	6.25%	\$1,745,000	22.5%	\$1,885,154	24.8%	13	-50%	109%
Mar-20	67	39.6%	\$1,763,780	5.83%	\$1,425,000	8.37%	\$1,510,847	1.65%	26	-23.5%	101%

Sales Activity and Price Trends

Price Range	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	6	0	1
\$800-899K	0	9	12	24	27
\$900-999K	0	15	24	27	18
\$1-1.299M	12	73	114	102	123
\$1.3-1.699M	45	228	167	125	175
\$1.7-1.999M	76	141	44	51	28
\$2-2.999M	217	154	39	40	40
>3M	119	87	21	5	4
Total	469	707	427	374	416



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