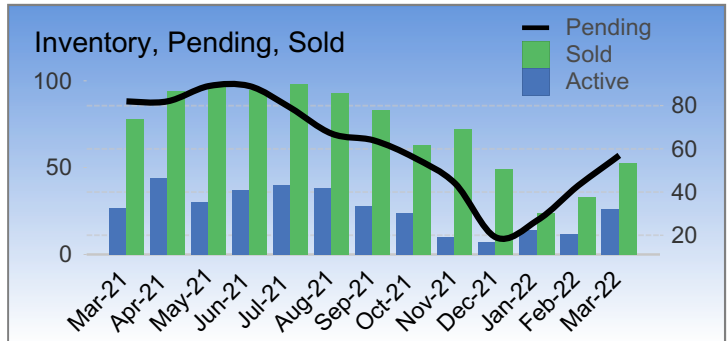


Pleasanton: Detached Single-Family Homes

March 2022

Market Activity Summary:

- Inventory: 26 units were listed for sale as of the last day of March - approximately 0.7 months of inventory.
- Sales Activity: 53 units were sold during March
- Median Sales Price: \$2,050,000 during March
- Average price per sq.ft. in March was \$993
- Average Days-on-Market (DOM) is approximately 7 days
- Sold over Asking: On average, buyers paid 119% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-22	26	57	53	0.7	\$2,104,974	\$2,050,000	\$2,312,239	7	\$893	\$993	119%
Feb-22	12	43	33	0.4	\$2,035,923	\$1,765,000	\$2,113,845	12	\$843	\$900	113%
Jan-22	14	27	24	0.3	\$1,991,834	\$1,825,000	\$1,917,625	7	\$813	\$840	111%
Dec-21	7	19	49	0.1	\$1,954,237	\$1,655,000	\$1,849,795	8	\$814	\$854	110%
Nov-21	10	44	72	0.2	\$1,787,845	\$1,725,000	\$1,947,765	10	\$757	\$834	109%
Oct-21	24	56	63	0.3	\$1,670,235	\$1,740,000	\$1,898,552	14	\$763	\$800	106%
Sep-21	28	64	83	0.3	\$1,741,455	\$1,560,000	\$1,766,111	11	\$747	\$809	108%
Aug-21	38	67	93	0.4	\$1,872,925	\$1,710,000	\$2,024,948	10	\$729	\$797	108%
Jul-21	40	79	98	0.4	\$1,785,598	\$1,685,000	\$1,797,956	9	\$750	\$792	109%
Jun-21	37	89	95	0.4	\$1,680,371	\$1,605,000	\$1,751,855	12	\$729	\$748	112%
May-21	30	89	98	0.3	\$1,566,863	\$1,682,500	\$1,909,788	9	\$741	\$756	111%
Apr-21	44	82	94	0.6	\$1,728,513	\$1,622,500	\$1,910,207	8	\$697	\$737	112%
Mar-21	27	82	78	0.5	\$1,863,423	\$1,507,500	\$1,726,618	9	\$716	\$732	112%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-22	53	-32.1%	\$2,104,974	13%	\$2,050,000	36%	\$2,312,239	33.9%	7	-22.2%	119%
Mar-21	78	52.9%	\$1,863,423	32.9%	\$1,507,500	24.6%	\$1,726,618	27.4%	9	-50%	112%
Mar-20	51	0%	\$1,401,617	-5.06%	\$1,210,000	-4.35%	\$1,355,140	-1.42%	18	20%	102%

Sales Activity and Price Trends

Price Range	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold
<500K	0	0	0	4	0
\$500-599K	0	0	4	0	0
\$600-699K	0	2	2	3	0
\$700-799K	0	6	3	5	15
\$800-899K	0	3	15	30	24
\$900-999K	0	18	42	63	36
\$1-1.299M	9	136	120	126	132
\$1.3-1.699M	87	189	51	66	105
\$1.7-1.999M	77	39	24	18	18
\$2-2.999M	99	85	30	36	24
>3M	48	21	6	3	11
Total	320	499	297	354	365



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Includes Pleasanton and Sunol

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