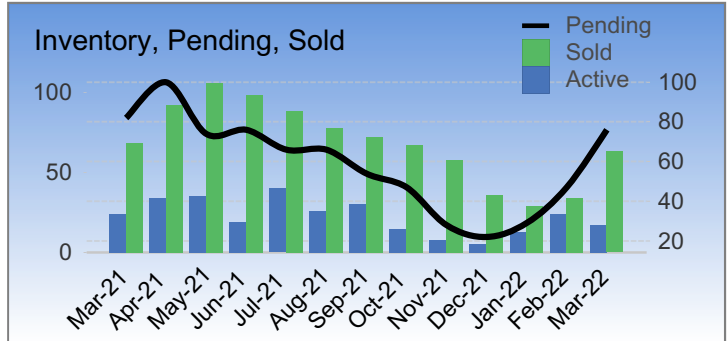


## Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of March - approximately 0.4 months of inventory.
- Sales Activity: 63 units were sold during March
- Median Sales Price: \$2,125,000 during March
- Average price per sq.ft. in March was \$896
- Average Days-on-Market (DOM) is approximately 7 days
- Sold over Asking: On average, buyers paid 117% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-22	17	76	63	0.4	\$1,913,711	\$2,125,000	\$2,174,073	7	\$750	\$896	117%
Feb-22	24	47	34	0.7	\$1,923,523	\$1,910,000	\$2,015,161	10	\$789	\$879	116%
Jan-22	13	29	29	0.3	\$1,730,046	\$2,115,000	\$2,146,258	7	\$759	\$801	112%
Dec-21	5	22	36	0.1	\$1,845,024	\$1,717,500	\$1,882,472	7	\$810	\$783	112%
Nov-21	8	28	58	0.1	\$1,680,327	\$1,647,500	\$1,674,905	9	\$699	\$776	108%
Oct-21	15	47	67	0.2	\$1,628,291	\$1,670,000	\$1,784,528	8	\$731	\$748	111%
Sep-21	30	54	72	0.4	\$1,567,903	\$1,650,000	\$1,778,572	10	\$733	\$723	108%
Aug-21	26	66	78	0.3	\$1,574,858	\$1,812,500	\$1,855,615	7	\$715	\$748	111%
Jul-21	40	66	88	0.4	\$1,692,082	\$1,712,500	\$1,802,962	8	\$652	\$709	113%
Jun-21	19	76	98	0.2	\$1,646,098	\$1,627,500	\$1,761,339	8	\$684	\$706	113%
May-21	35	74	106	0.4	\$1,555,442	\$1,560,000	\$1,675,318	6	\$644	\$711	114%
Apr-21	34	100	92	0.5	\$1,473,227	\$1,625,000	\$1,693,080	5	\$627	\$685	115%
Mar-21	24	82	68	0.5	\$1,479,047	\$1,562,500	\$1,648,369	7	\$596	\$649	113%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-22	63	-7.35%	\$1,913,711	29.4%	\$2,125,000	36%	\$2,174,073	31.9%	7	0%	117%
Mar-21	68	4.62%	\$1,479,047	18.5%	\$1,562,500	25%	\$1,648,369	23.4%	7	-61.1%	113%
Mar-20	65	16.1%	\$1,248,364	-5.97%	\$1,250,000	8.08%	\$1,335,294	9.25%	18	20%	102%

## Sales Activity and Price Trends

Price Range	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	1	1
\$600-699K	0	1	1	3	1
\$700-799K	0	1	3	2	4
\$800-899K	1	2	10	4	10
\$900-999K	0	0	12	15	22
\$1-1.299M	5	34	46	57	46
\$1.3-1.699M	18	63	35	31	27
\$1.7-1.999M	34	18	5	2	4
\$2-2.999M	56	15	7	2	5
>3M	9	1	0	0	0
Total	123	135	119	117	120



## ARMARIO HOMES

TRI-VALLEY LUXURY REALTY

Top 1% Brokerage Nationwide | 3/4+ Billion Total Sales Volume  
900+ Homes Sold | 35+ Years of Experience



**SCAN ME**

- Instant Home Valuation
- About Our Team
- Current Listings
- Client Testimonial
- Tri-Valley Community Guides